

NEW BUILD

Tailored
service packages

Unrivalled
commitment

WALDE



Honest.
Committed.
Experienced.

2

Fully committed to
your real estate
success since 1985.

1,022

new build apartments sold

891

new build apartments let



Marketing new build projects
differs significantly from
marketing existing residential
properties. Walde Immobilien
has a dedicated expert new
build business department to
handle the special require-
ments and needs in this area.

3

75

employees

9

offices

60,000

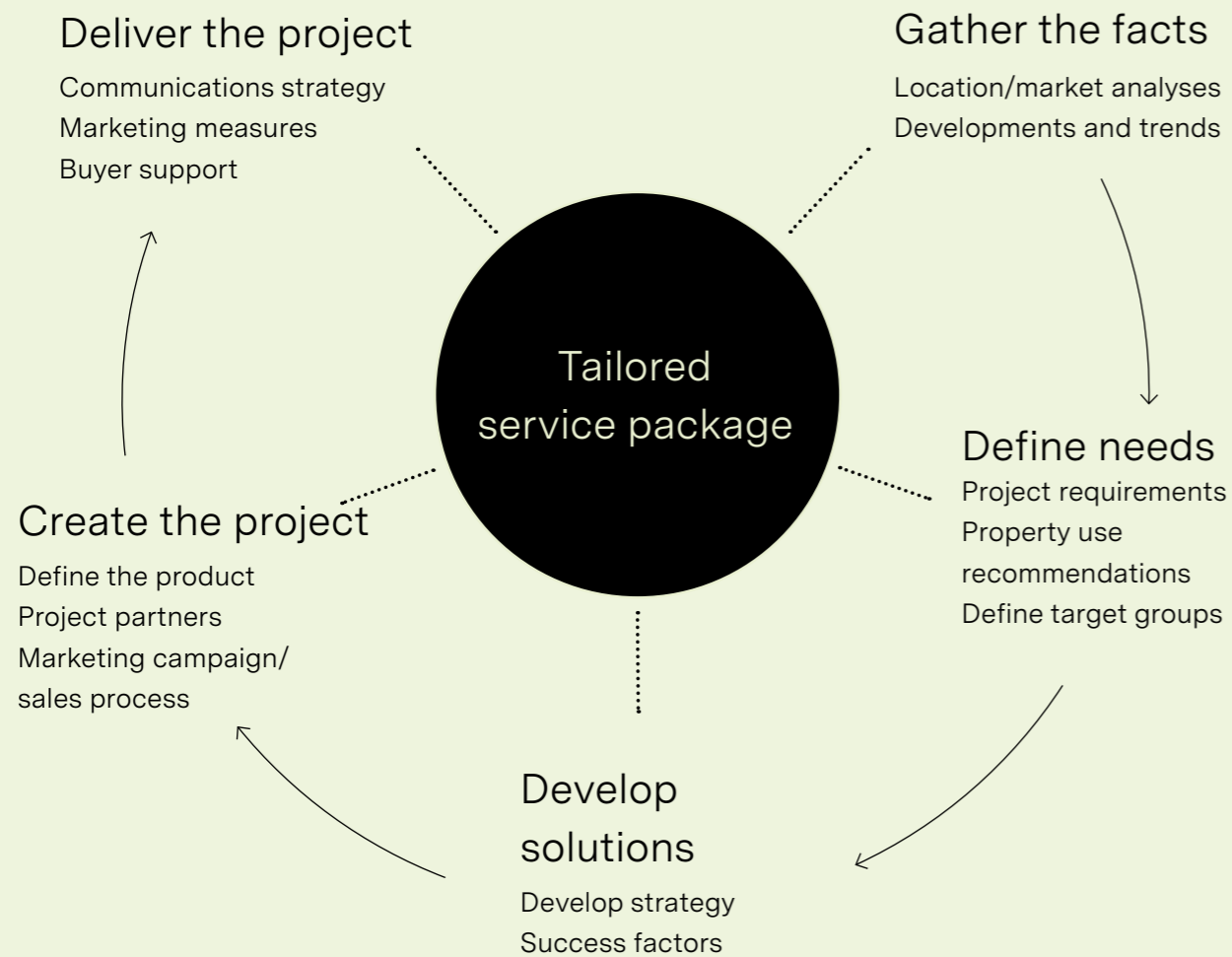
prospective buyers and
newsletter subscribers

Agent Plus

You choose your ideal service package and we find a solution to your problem.

- + **Expert advice right from the start**
Our comprehensive advice means you get the most out of your project. We will determine the optimum marketing strategy and show you the best ways to maximise potential
- + **Strong foundations for your success**
Your profitability calculation is based on evaluation of marketing opportunities and recommendations for marketable, sustainable prices.
- + **Aim for excellence**
We will support you along every step of the way, from the initial idea to final occupation of the property. Together, we will find a solution for every problem – or the right partner.

4



5



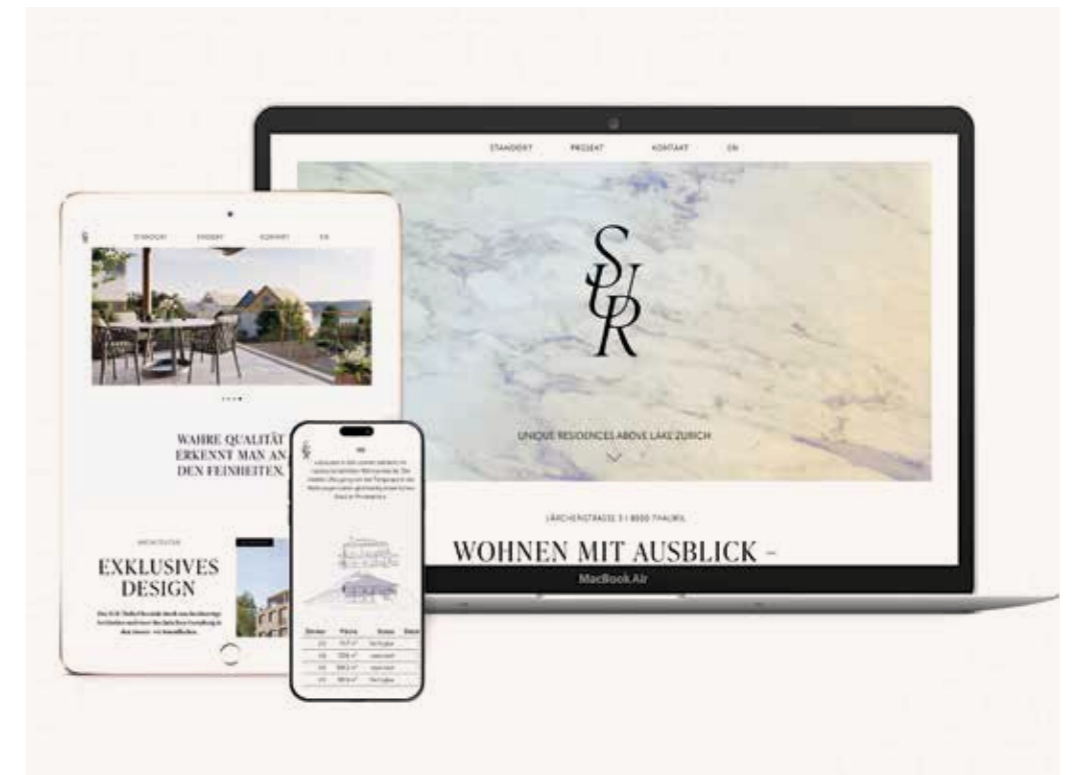
Our projects speak to the heart.



6

Digitalisation, artificial intelligence, virtual reality: The future is built on knowledge, expertise and experience – especially when it comes to bringing new builds to market.

We speak your language. For you, your clients and your partners. But always for people.



Personally there for you



Leslie Kempfer-Schibler

Head of Consulting Construction Projects
Key account manager
Member of the Management Team
MAS Immobilienmanagement
Betriebsökonomin FH



Tabea Bühler

Real Estate Consultant
Immobilienvermarkterin mit eidg. FA



Nicole Gull

Real Estate Consultant
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Sandy Leonhardt

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Dipl. Betriebswirtschafterin HF



Tanya Nussberger

Real Estate Consultant



Leonie Steiner

Real Estate Consultant
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Dipl. Betriebswirtschafterin HF



8

Our network



Walde Immobilien AG
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walde.ch

Testimonials



1



2



3



4

- 1 **Zurich, "Luxe"**
Client: Robusta Immobilien AG
Architecture: Roefs Architekten AG
6 commonhold apartments
- 2 **Zurich, "Mühlebach"**
Client: Fundamenta Group (Switzerland) AG
Architecture: EMWE Architekten AG
13 commonhold apartments
- 3 **Küsnacht, "MIRO"**
Client: AG für Wohneigentum
Architecture: BGA Budelmann Gernet Architekten AG
6 commonhold apartments, 1 semi-detached house
- 4 **Thalwil, "SUR"**
Client: IMSA Development AG
Architecture: HDPF AG
4 commonhold apartments



5



6



7



8

- 5 **Zurich, "Jardin"**
Client: Fundamenta Group (Switzerland) AG
Architecture: Roefs Architekten AG
20 commonhold apartments
- 6 **Zurich, "Spiegelhofstrasse 56"**
Client: Private
Architecture: Moser & Wegenstein Architekten AG, Zurich
7 rental apartments
- 7 **Zurich, "Haus Höngg"**
Client: Ledermann Management AG
Architecture: HDPF AG
18 commonhold apartments
- 8 **Zollikon, "Z127"**
Client: XANIA real estate AG
Architecture: HDPF AG
8 commonhold apartments

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